



# As One

A partnership ecosystem designed to address every business challenge



# 88%

of UK employees have suffered from burnout in the last two years.

Talent shortages have reached a

# 17-year high

# 440 days

is the average time for a total migration from Windows 10 to Windows 11.

# 65%

say stress compromises their ability to protect their organisation.<sup>1</sup>

# 64%

of employees lack the energy and time to manage work tasks, and are 3.5x more likely to struggle with innovation and strategic thinking.

How can business and IT leaders **break free** from the cycle of doing more with less?

No single IT leader or technology provider can solve the kind of challenges that organisations are facing.

Lenovo, Microsoft and Intel are coming together **as one** to solve every business challenge.



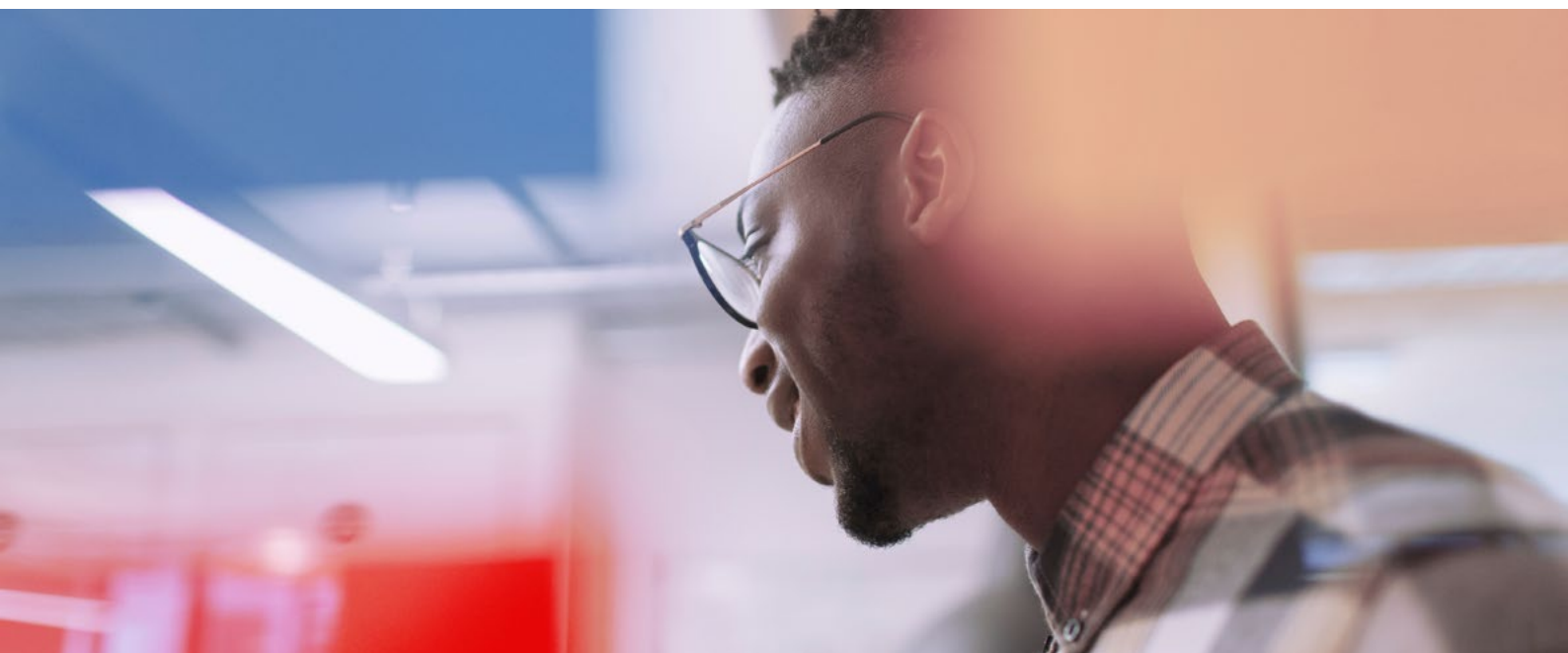
**As one, we have identified six key areas where our combined solutions and services will help you make the right decisions, fast.**

## Productivity & collaboration

Hybrid working presents productivity challenges to both the employer and their employees. The Forrester Total Economic Impact™ study found that Windows 11 devices can increase productivity in security and IT teams by **20%**, and end-user productivity by **15%**.<sup>2</sup>

### How does the As One ecosystem help you get more done?

- **Windows Autopilot** means that Lenovo's tablets and 2-in-1 laptops are pre-configured to work straight out of the box the way you want them to.
- Lenovo's smart collaboration **ThinkSmart One** is the world's first Windows-based integrated bar containing a high-resolution camera, premium sound, and powerful Windows computing for seamless conferencing.
- **Windows 11** supercharges productivity by letting you pin your most used apps and folders to your start menu, create multiple desktops to keep unrelated projects organised, and optimise screen layout for maximum multitasking.
- 99.6% of applications on Windows 10 are fully compatible with **Windows 11**. In the rare event that you encounter a compatibility issue, there is a dedicated team of Microsoft App Assure engineers that will be on hand to resolve the problem.
- **Microsoft Office 365, Microsoft Teams, OneDrive, and SharePoint** make real-time collaboration easier than ever.
- **Microsoft Teams** with compatible headsets, noise-cancelling mics and wireless power banks ensures that everyone is working their own way.
- **Microsoft Copilot** uses intelligent, generative-AI-powered tools to boost innovation, organisation, and personalisation. Its supercharged insights and efficiency makes 70% of Copilot users feel more productive – in part due to its ability to process demanding workloads 42% faster compared to Windows 10 devices.<sup>3</sup>



<sup>2</sup> Commissioned study delivered by Forrester Consulting "The Total Economic Impact™ of Windows 11 Pro Devices", December 2022.

<sup>3</sup> Work Trend Index Special Report "What can Copilot's earliest users teach us about generative AI at work?", November 2023.

# Security and endpoint management

With endpoints being scattered more than ever before, working outside the safety net of an office means that there is no room for error. Lenovo devices equipped with Windows 11 reduce the risk of a successful security attack by **20%**.<sup>4</sup>

**Here's how the As One ecosystem ensures that devices and protocols stay watertight across the lifecycle.**

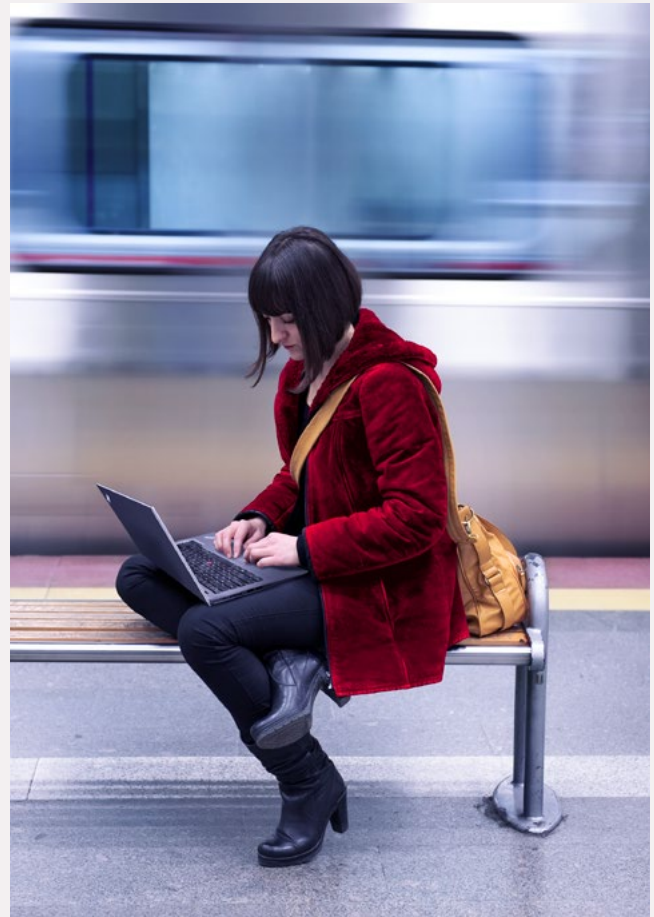
- As soon as you start up your new device, **Windows 11** is on guard, with cutting-edge features to protect your device from malware and phishing.
- **Microsoft Defender for Endpoint** provides routine, real-time protection against viruses – reducing the burden on internal IT teams.
- **Multifactor authentication (MFA)** adds a layer of protection to the sign-in process which requires additional identity verification.
- With **Lenovo ThinkShield**, security is built in at the chip-level on all new Lenovo devices for protection that lasts.
- **Microsoft Copilot on Windows 11** protects your valuable commercial data in Windows, gives you increased control of apps, and provides access to information anywhere. Windows 11 users are reporting 3.1x fewer firmware attacks compared to Windows 10 users.<sup>5</sup>
- **Microsoft Entra ID** is a free login tool with Microsoft Copilot that ensures that Microsoft cannot view or use your searches and content to train Copilot's AI model.

## Infrastructure

The exponential growth of data points, shrinking budgets and overextended staff makes it increasingly difficult to plan and budget for future ISG needs.

**Here are some examples of how Lenovo, Microsoft, and Intel are working together to support organisations who need more from their infrastructure.**

- **Lenovo TruScale Infinite Storage** is a scalable, pay-as-you-go model designed to help businesses align costs with current needs.
- The combination of **Azure Stack** HCI with AVD and **Lenovo TruScale** empowers organisations with cost savings, flexibility, and agility while maintaining on-premises control, compliance, and the scalability of an as-a-service model.
- Validated for Microsoft's Azure Stack HCI, the **ThinkPad SE350 Edge Server** from Lenovo is purpose-built to span just half the width of its traditional counterparts.



<sup>4</sup>Commissioned study delivered by Forrester Consulting "The Total Economic Impact™ of Windows 11 Pro Devices"

<sup>5</sup>Windows 11 Survey Report. Techaisle, February 2022.

# Accessibility & Sustainability

Employees may have unique needs or expectations from their technology, and that shouldn't hold them back. As one, Lenovo, Microsoft and Intel deliver sustainable solutions which are accessible by design.

Microsoft Copilot amplifies accessibility and productivity in two ways: by making it easy to work with just your voice, and by adding an unparalleled level of customisability to your device's accessibility features.

Windows 11 Pro devices are also making the next step towards a more sustainable future, with smart updates as well as emission-reducing settings and recommendations.

## Does your current tech provider prioritise DEI and ESG?

Ask us about **Windows 11 Accessibility** and **Lenovo's CO<sub>2</sub> Offset services** to find out how we can help.

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**Get in touch** to kickstart your tailored consultation process with **Lenovo, Microsoft, and Intel As One.**

Contact us

